

# **Bermuda Aviation Services Limited**

**ANNUAL REPORT 2007 – 2008** 













# **DIRECTORS**

CHAIRMAN Michael L. Darling 1,2

DEPUTY CHAIRMAN
Richard S. L. Pearman 1

E. Eugene Bean <sup>1,2,3</sup> R. A. Jones <sup>1,2,3</sup> Gerald D. E. Simons <sup>1,2</sup>

Jeffrey G. Conyers <sup>1,2,3</sup> J. Patricia Lynn <sup>2</sup> Alexander W. J. A. Swan <sup>3</sup> Gail E. M. Pantry <sup>2,3</sup> N. Reeve Trott <sup>2</sup>

SECRETARY
E. John Thompson

- 1 Executive Committee
- 2 Audit Committee
- 3 Compensation Committee

# **OFFICERS**

E. Eugene Bean
EXECUTIVE DIRECTOR
BAS GROUP OF COMPANIES

Andrew Griffith
VICE PRESIDENT AND
CHIEF FINANICAL OFFICER
BAS GROUP OF COMPANIES

Kenneth L. Joaquin GROUP PRESIDENT AND CHIEF EXECUTIVE OFFICER BAS GROUP OF COMPANIES

Bryan Errmann
GROUP FINANCIAL CONTROLLER
BAS GROUP OF COMPANIES

Frank Williams
VICE PRESIDENT AND CHIEF EXECUTIVE
OFFICER
BAS-SERCO LIMITED

Rick Craft
VICE PRESIDENT AND
CHIEF EXECUTIVE OFFICER
INTERNATIONAL BONDED COURIERS
OF BERMUDA LIMITED

George H. Hammond

MANAGING DIRECTOR

WEIR ENTERPRISES LIMITED

Rob Loxton
VICE PRESIDENT AND
CHIEF EXECUTIVE OFFICER
CCS GROUP LIMITED

Candy Foggo
VICE PRESIDENT AND
CHIEF EXECUTIVE OFFICER
OTIS BERMUDA LIMITED

# Bermuda Aviation Services Limited 2007 - 2008 Annual Report

To be presented to the Annual General Meeting of Bermuda Aviation Services Limited to be held in the boardroom of Conyers, Dill and Pearman on Friday, August 8, 2008 at 9:00 a.m.

Bermuda Aviation Services Limited is a public company quoted on the Bermuda Stock Exchange with over 400 shareholders

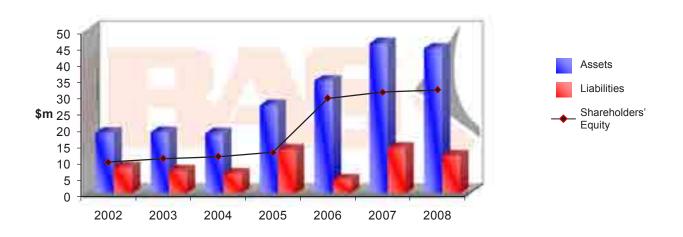
# **GROUP STRUCTURE**

Bermuda Aviation S	ervices Limited
	Aircraft Services Bermuda Limited
	BAS-Serco Limited
	CCS Group Limited
	Eastbourne Properties Limited
	International Bonded Couriers of Bermuda Limited
	Otis Bermuda Limited
	Weir Enterprises Limited

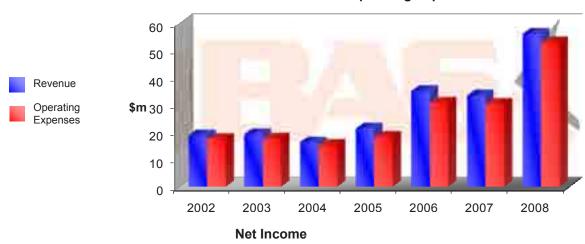
# **FINANCIAL HIGHLIGHTS**

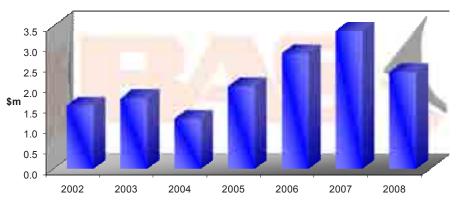
(Expressed in BDA\$000)							
	2008	2007	2006	2005	2004	2003	2002
Revenue	56,125	33,400	34,967	21,512	16,429	19,462	19,060
Direct & Operating Expenses	52,983	30,318	30,743	18,542	15,357	17,907	17,703
Income from Operations	3,142	3,082	4,224	2,970	1,072	1,555	1,357
Net income	2,375	3,384	2,835	2,021	1,231	1,732	1,559
Assets	44,405	45,999	34,550	27,011	18,305	18,655	18,483
Liabilities	11,515	13,803	4,260	13,333	6,014	6,961	7,887
Shareholders' Equity	32,890	32,196	30,290	13,678	12,291	11,694	10,596

# **Assets vs Liabilities**



# **Revenue vs Operating Expenses**





# CHAIRMAN'S REPORT

May 16, 2008

A decline in net income; something we have not experienced in five years overshadowed the record revenues of 56 million and further progress made in our strategic initiative toward shaping BAS into a well balanced and diversified organization. Performance this year was significantly impacted by one - time charges of 697k relating to the sale of Crow Lane Bakery Ltd., restructuring cost at the executive level in excess of 200k, and the ongoing cost of litigation regarding the right to operate exclusively at the Company's private jet facility. These one-time costs amounting to more than 900k, has supported our theory that having a well balanced portfolio can ensure profitability during difficult times. Operating income for the year of 3.1 million was slightly ahead of last year on expenses that rose 27% to 30 million.

Integration of our two recent acquisitions is near completion with Otis Bermuda Ltd. performing to plan. CCS Ltd. however, whilst making great strides in increasing market share in a very competitive market, and contributing handsomely to our top line, fell short of our expected returns on revenues. Senior management has identified the steps needed to remedy this shortfall and fully expect next year to be more successful. Earnings in ASB were also lower as aircraft handlings declined.

Other uncontrollable factors were higher fuel prices which had a direct effect on the importation of goods and packages, the cost of delivery and the operation of our fleet of service vehicles. We were also hit with higher foreign exchange rates for goods imported from Europe, Canada and the U.K. Income from operations of 3.1 million, slightly ahead of last year, was disappointing considering the 68% rise in revenue.

It is fully expected that the next year will be challenging. However with the information before us, the forecast for the next fiscal year is far brighter. We will of course continue to closely monitor and evaluate our portfolio of operating companies to determine how well we are positioned for growth and performance, and to determine where our next opportunity might be. The first two

months of fiscal 2009 have already shown great improvement.

Our shares trade in a very narrow range over the past year, with the high being \$6.50. We were very disappointed to, at times, see trades below \$6.00. The board has taken the view that at that price, and even now it is undervalued, hence our decision to institute a buy-back program so that the company could realize the value.

Although this has not been our best year in terms of performance, your board is more than pleased with the efforts of its new executive team. Ken in his new role of Chief Executive has risen admirably to the challenges.

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Michael L. Darling Chairman

# REPORT FROM MANAGEMENT

May 16, 2008

Fiscal Year 2008, whilst not without its challenges has proved to be a dynamic and interesting one for BAS. It is a year that has seen the integration of two new companies. CCS Group Ltd. and Otis Bermuda Ltd.; the sale of Crow Lane Bakery Ltd.; the restructuring and re-organization of personnel in our Central Services; and on-going litigation over our Private Jet operation. It has been a year which has demonstrated that we are not immune to the forces of outside global economic pressures. Moreover, it is a year that has caused us to pause, take stock and scrutinize our operations and strengthen our resolve to continue to provide shareholders with the value they have come to expect.

On an operating basis, the results for the fiscal year have been acceptable surpassing last year's results by \$60 thousand. However, the cost of debt financing and, more significantly, the loss on sale from Crow Lane Bakery Ltd. have had a negative impact on these results.

The decision to sell Crow Lane Bakery Ltd. was a pragmatic one. As BAS has expanded into and become more focused upon its "service" niche in the Bermuda market the less congruency there was with this specialized retail outlet. This, coupled with what we saw as increasing competitive forces in the baking segment, prompted us to opt for a strategic exit.

The integration of Otis Bermuda Ltd. has not been wholly uncomplicated however we are pleased with the results as its financial performance this year has exceeded our expectations. We are assuredly optimistic that the performance will remain on par for the upcoming fiscal year for what is essentially a high cash yield business for BAS.

CCS Group Ltd., despite adding over \$20 million in additional revenue to our top line and making a positive earnings contribution, has not produced the results that we had hoped for this year. Management has been proactive, and we have revisited the company's business model and have made some key adjustments that we expect will

deliver better results in the forthcoming fiscal period.

In considering the rest of the group, no particular company or division has given us cause for concern. However, extemporaneous economic forces denoted by a struggling airline industry, rising costs of fuel and a falling US dollar have all brought pressure on other companies in the group. Consequently, though not enjoying the level of success that they had last year, their results for this year are still solid.

Management has addressed the pressures of 2008 on several fronts. We have looked at our organizational structure across the group, with a focus on maintaining quality service while creating efficiencies and have made the appropriate changes. What has resulted is a leaner, more responsive and less top-heavy structure. We have revisited our costing and pricing models and amended them to reflect current economic realities. We have looked within the group and have examined ways of generating new business with promising possibilities. There has been a constant focus on adding shareholder value and we believe that mind-set has permeated through the company.

In our management report of 2007 we spoke of the dispute between BAS and the Government of Bermuda over what we maintain is our exclusive right to operate our Private Jet Facility until 2014. This matter has been referred to binding arbitration and as of this writing the matter still remains unresolved. A ruling is expected to occur late in the summer of 2008. We remain confident of our position and are guardedly optimistic that the ruling shall be in our favor.

We have admirably weathered the challenges of fiscal 2008. The wisdom of diversification from our core has proven to have been well justified and has held us in good stead. Although the results were not as positive as last year, they are still respectable. Having regrouped, we are zealously looking forward to fiscal 2009 and delivering the sort of value our shareholders have come to expect over the years.

In closing we would like to extend appreciation to our customers whom it is our privilege to serve. Additionally, we would express our gratitude to the employees of the BAS Group of companies, for without their dedication and commitment none of what we have achieved would be possible.

Sincerely,

Kenneth Joaquin

Group President & Chief Executive Officer



PricewaterhouseCoopers

Chartered Accountants Dorchester House 7 Church Street Hamilton HM 11 Bermuda Telephone +1 (441) 295 2000 Facsimile +1 (441) 295 1242 www.pwc.com/bermuda

July 4, 2008

To the Shareholders of Bermuda Aviation Services Limited

We have audited the consolidated balance sheet of Bermuda Aviation Services Limited as at March 31, 2008 and the consolidated statements of income and retained earnings and of cash flows for the year then ended. These financial statements are the responsibility of the Company's management. Our responsibility is to express an opinion on these financial statements based on our audit.

We conducted our audit in accordance with auditing standards generally accepted in Bermuda and Canada. Those standards require that we plan and perform an audit to obtain reasonable assurance whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation.

In our opinion, these consolidated financial statements present fairly, in all material respects, the financial position of the Company as at March 31, 2008 and the results of its operations and its cash flows for the year then ended in accordance with accounting principles generally accepted in Bermuda and Canada.

**Chartered Accountants** 

Kicexterhouseloopers

A list of partners can be obtained from the above address
PricewaterhouseCoopers refers to the members of the worldwide PricewaterhouseCoopers organisation

# **CONSOLIDATED BALANCE SHEET**

AS AT MARCH 31, 2008

	March 31	March 31
	2008	2007
CURRENT ASSETS		
Cash and short-term deposits (note 2)	2,623,836	3,249,771
Accounts receivable and prepaid expenses	10,979,868	10,977,387
Inventories (note 2)	2,399,026	2,254,557
	16,002,730	16,481,715
NON-CURRENT ASSETS		
Other receivables (note 10)	1,696,738	1,692,604
Capital assets (note 3)	8,551,859	8,896,862
Goodwill (note 4)	18,153,648	18,927,933
	28,402,245	29,517,399
TOTAL ASSETS	44,404,975	45,999,114
CURRENT LIABILITIES  Accounts payable and accrued liabilities	6.097.967	5 814 416
CURRENT LIABILITIES  Accounts payable and accrued liabilities Payable for CCS Group Ltd.	6,097,967	5,814,416 1,319,246
Accounts payable and accrued liabilities Payable for CCS Group Ltd. Deferred revenue	1,752,327	1,319,246 1,515,517
Accounts payable and accrued liabilities Payable for CCS Group Ltd.	-	1,319,246
Accounts payable and accrued liabilities Payable for CCS Group Ltd. Deferred revenue	1,752,327	1,319,246 1,515,517
Accounts payable and accrued liabilities Payable for CCS Group Ltd. Deferred revenue	1,752,327 718,103	1,319,246 1,515,517 591,937
Accounts payable and accrued liabilities Payable for CCS Group Ltd. Deferred revenue Current portion of long-term debt (note 6)  NON-CURRENT LIABILITIES Non-controlling interests (note 7)	1,752,327 718,103 8,568,397	1,319,246 1,515,517 591,937 9,241,116
Accounts payable and accrued liabilities Payable for CCS Group Ltd. Deferred revenue Current portion of long-term debt (note 6)  NON-CURRENT LIABILITIES	1,752,327 718,103 8,568,397	1,319,246 1,515,517 591,937 9,241,116
Accounts payable and accrued liabilities Payable for CCS Group Ltd. Deferred revenue Current portion of long-term debt (note 6)  NON-CURRENT LIABILITIES Non-controlling interests (note 7)	1,752,327 718,103 8,568,397	1,319,246 1,515,517 591,937 9,241,116
Accounts payable and accrued liabilities Payable for CCS Group Ltd. Deferred revenue Current portion of long-term debt (note 6)  NON-CURRENT LIABILITIES Non-controlling interests (note 7)	1,752,327 718,103 8,568,397 328,224 2,618,336	1,319,246 1,515,517 591,937 9,241,116 153,679 4,408,063
Accounts payable and accrued liabilities Payable for CCS Group Ltd. Deferred revenue Current portion of long-term debt (note 6)  NON-CURRENT LIABILITIES Non-controlling interests (note 7) Long-term debt (note 6)  SHAREHOLDERS' EQUITY Capital stock (note 8)	1,752,327 718,103 8,568,397 328,224 2,618,336 2,946,560 5,078,332	1,319,246 1,515,517 591,937 9,241,116 153,679 4,408,063 4,561,742 5,075,143
Accounts payable and accrued liabilities Payable for CCS Group Ltd. Deferred revenue Current portion of long-term debt (note 6)  NON-CURRENT LIABILITIES Non-controlling interests (note 7) Long-term debt (note 6)  SHAREHOLDERS' EQUITY Capital stock (note 8) Share premium	1,752,327 718,103 8,568,397 328,224 2,618,336 2,946,560 5,078,332 12,712,681	1,319,246 1,515,517 591,937 9,241,116 153,679 4,408,063 4,561,742 5,075,143 12,696,736
Accounts payable and accrued liabilities Payable for CCS Group Ltd. Deferred revenue Current portion of long-term debt (note 6)  NON-CURRENT LIABILITIES Non-controlling interests (note 7) Long-term debt (note 6)  SHAREHOLDERS' EQUITY Capital stock (note 8)	1,752,327 718,103 8,568,397 328,224 2,618,336 2,946,560 5,078,332	1,319,246 1,515,517 591,937 9,241,116 153,679 4,408,063 4,561,742 5,075,143
Accounts payable and accrued liabilities Payable for CCS Group Ltd. Deferred revenue Current portion of long-term debt (note 6)  NON-CURRENT LIABILITIES Non-controlling interests (note 7) Long-term debt (note 6)  SHAREHOLDERS' EQUITY Capital stock (note 8) Share premium	1,752,327 718,103 8,568,397 328,224 2,618,336 2,946,560 5,078,332 12,712,681	1,319,246 1,515,517 591,937 9,241,116 153,679 4,408,063 4,561,742 5,075,143 12,696,736

Signed on behalf of the Board

Director

Director

# CONSOLIDATED STATEMENTS OF INCOME AND RETAINED EARNINGS

FOR THE YEAR ENDED MARCH 31, 2008

(Expressed in Bermuda Dollars)		
,	March 31 2008	March 31 2007
REVENUE		
Supply of services Sale of goods	53,300,002 2,824,598	30,753,618 2,645,631
•		· · · · · ·
Total revenue	56,124,600	33,399,249
DIRECT COST OF REVENUE		
Direct cost of services revenue Cost of goods sold	21,735,774 1,198,441	5,632,395 1,045,295
· ·		
Total direct cost of revenue	22,934,215	6,677,690
GROSS PROFIT	33,190,385	26,721,559
OPERATING EXPENSES		
Wages and benefits	22,896,279	18,532,132
Other direct expenses and overheads  Amortization	5,995,300 1,144,842	4,247,317 869,321
Loss (Gain) on disposal of capital assets	12,310	(8,893)
Total operating expenses	30,048,731	23,639,877
INCOME FROM OPERATIONS	3,141,654	3,081,682
NON-OPERATING ITEMS		
Other income	202,077	222,123
Interest expense on long-term debt Non-controlling interests (note 7)	(270,269) (190,992)	- (152,528)
NET INCOME BEFORE DISCONTINUED OPERATIONS	2,882,470	3,151,277
DISCONTINUED OPERATIONS		
Income from discontinued operations (note 11)	190,157	233,084
Loss on sale of subsidiary (note 11)	(697,283)	-
NET INCOME	2,375,344	3,384,361
RETAINED EARNINGS		
Beginning of the year	14,424,377	12,524,355
Net income for the year Dividends	2,375,344 (1,700,716)	3,384,361 (1,484,339)
End of the year	15,099,005	14,424,377
Life of the year	15,099,005	14,424,377

# **CONSOLIDATED STATEMENT OF CASH FLOWS**

FOR THE YEAR ENDED MARCH 31, 2008

(Expressed in Bermuda Dollars)	March 31 2008	March 31 2007
CASH FLOWS FROM OPERATING ACTIVITIES  Net income for the year	2,375,344	3,384,361
Adjustments to convert to cash basis:    Amortization    Loss (Gain) on disposal of capital assets    Interest expense on debt    Non-controlling interests (note 7)    Loss on sale of subsidiary Changes in non-cash working capital:	1,144,842 12,310 270,269 190,992 697,283	1,032,743 (8,893) - 152,528
Accounts receivable and prepaid expenses Inventories Accounts payable and accrued liabilities Deferred revenue	(497,887) (420,465) 518,693 236,810	(1,256,861) (15,119) (234,013) 11,830
	4,528,191	3,066,576
CASH FLOWS FROM INVESTING ACTIVITIES Acquisitions Investment in capital assets Proceeds on disposal of capital assets Disposal of subsidiary	(6,328,225) (1,114,567) 400 983,230	(3,399,846) (925,917) 9,700
	(6,459,162)	(4,316,063)
CASH FLOWS FROM FINANCING ACTIVITIES  Repayment of capital lease Dividends Dividends paid to non-controlling interests Proceeds from long-term debt Repayment of long-term debt	16,667 (1,700,716) (77,085) 5,000,000 (1,933,830)	55,556 (1,484,339) (324,929) - -
	1,305,036	(1,753,712)
CASH & CASH EQUIVALENTS  Decrease during the year  Beginning of the year	(625,935) 3,249,771	(3,003,199) 6,252,970
End of the year	2,623,836	3,249,771
Supplemental Information: Interest paid during the year	270,269	

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

# FOR THE YEAR ENDED MARCH 31, 2008

(Expressed in Bermuda Dollars)

#### 1. Operations

The Company and its main subsidiary provide aircraft, passenger and cargo handling services at L.F. Wade International Airport. Other subsidiaries distribute automotive parts and provide automotive services; provide facilities management services; provide cargo and courier services; and provide computer cabling services and maintenance.

# 2. Significant Accounting Policies

These consolidated financial statements have been prepared in accordance with accounting principles generally accepted in Bermuda and Canada. Significant accounting policies are:

# A) PRINCIPLES OF CONSOLIDATION

These consolidated financial statements include the accounts of the Company and its subsidiaries. The subsidiaries and percentage ownership at March 31, 2008 are:

Aircraft Services Bermuda Limited	100%
BAS-Serco Limited	90%
CCS Limited	100%
Eastbourne Properties Limited	100%
International Bonded Couriers of Bermuda Limited	100%
Otis Bermuda Limited	80.1%
Weir Enterprises Limited	100%

#### B) BASIS OF PRESENTATION

The preparation of financial statements in accordance with generally accepted accounting principles requires management to make estimates and assumptions that affect reported amounts of assets and liabilities and disclosure of contingent assets and liabilities as at the date of the financial statements. Estimates also affect the reported amounts of income and expenses for the reported period. Actual results could differ from those estimates.

### C) GOODWILL

Goodwill, which is not amortized, represents the excess of the purchase price over the fair value of net tangible and intangible assets acquired in a business combination. Goodwill is tested for impairment at least annually based upon estimates of fair values. Any impairment is written off against earnings in the period in which it is identified.

#### D) AMORTIZATION

Amortization is provided on a straight-line basis and is calculated to write off the cost of the capital assets over their expected useful lives, which are as below:

Buildings 40 years Leasehold Improvements 10 years

Fixtures and Fittings From 3 to 10 years
Plant and Machinery From 3 to 15 years
Motor Vehicles From 3 to 5 years

# E) INVENTORIES

Inventory is valued at the lower of cost and net realisable value. Inventory costs are calculated either on a first-in/first-out basis or a weighted average basis. Inventory is compromised of office supplies, uniforms, fuel, auto parts, elevator parts and computer parts. In the current year the inventory obsolescence provision was adjusted as the

result of a review of the provision. \$169,564 was taken into income as a result of this adjustment.

#### F) LEASED ASSETS

Where capital assets are leased under arrangements that give rights approximating to ownership, the capital assets are treated as if they had been acquired/disposed outright and the corresponding amount due to/from the lessor/lessee is included as a liability/asset in the balance sheet.

#### G) PENSION BENEFITS

As described in note 10, the Company maintains pension plans covering all employees. The cost to provide pension benefits under the defined benefit sections of the plans is accrued and charged to earnings so as to reflect the manner in which the service giving rise to the benefits is rendered. In addition, member contributions to the defined contribution sections of the plans accumulate to provide a money purchase pension.

# H) CASH AND SHORT-TERM DEPOSITS

Cash and short-term deposits include cash on hand, deposits with banks, and bank overdrafts. Bank overdrafts are shown in the current liabilities section of the balance sheet.

#### I) REVENUE RECOGNITION

For Bermuda Aviation Services Ltd., Aircraft Services Bermuda Ltd., Weir Enterprises Ltd. and International Bonded Couriers of Bermuda Ltd. revenues are shown net of returns and discounts.

For BAS-Serco Ltd. revenues are recognized when services are rendered for services contracts. Net, rather than gross, revenues are reported for projects where the Company acts as an agent of the customer and manages a project on the clients' behalf.

For Otis Bermuda Ltd. and CCS Group Ltd. revenues from service contracts are recognized as the services are rendered while revenues from long-term development, maintenance and service contracts are recorded using the percentage of completion method.

# J) COMPARATIVE FIGURES

Certain comparative figures have been reclassified to conform to the current period's financial statement presentation.

# K) CHANGES IN ACCOUNTING POLICIES

As required by the CICA, on April 1, 2007, the company adopted CICA Handbook Section 1530, 'Comprehensive Income', Section 3855, 'Financial Instruments – Recognition and Measurement', Section 3861, 'Financial Instruments – Disclosure and Presentation,' and Section 3865, 'Hedges'. The adoption of these new standards resulted in changes in the accounting for financial instruments and hedges, as well as the recognition of certain transition adjustments that have been recorded in opening cumulative retained earnings as described below. As required by the implementation of these new standards, the consolidated financial statements have not been restated. The principal changes in the accounting for financial instruments and hedges due to the adoption of these accounting standards are described below:

Section 3855, Financial Instruments – Recognition and Measurement Section 3861, Financial Instruments – Disclosure and Presentation

#### Financial assets and financial liabilities

Under the new standards, financial assets and financial liabilities are initially recognized at fair value and are subsequently accounted for based on their classification as described below. Their classification depends on the purpose for which the financial

instruments were acquired or issued, their characteristics and Company's designation of such instruments. The standards require that all financial assets and financial liabilities be classified as held-for-trading, held-to-maturity, available-for-sale, loans and receivables or other liabilities.

#### Classification of financial instruments

The following summarizes that accounting model the company has elected to apply to each of its significant categories of financial instruments outstanding as of April 1, 2007:

Cash and cash equivalents

Accounts and Other receivables

Long term debt

Accounts payable and accrued liabilities

Held-for-trading

Loans and receivables

Other liabilities

Other liabilities

#### Held-for-trading

Financial assets that are acquired with the intention of generating profits in the near term are accounted for at fair value. Interest earned or accrued is included in other income.

#### Loans and receivables

Loans and receivables are accounted for at amortized cost.

#### Other liabilities

Other liabilities are recorded at amortized cost and include all liabilities other than derivatives or liabilities, which are required to be accounted for at fair value.

#### **Transaction costs**

Transaction costs related to held-for-trading financial assets are expensed as incurred. Transaction costs related to Loans and receivables and other liabilities are netted against the carrying value of the asset or liability and amortized over the expected life of the instruments using the effective interest method.

# **Determination of fair value**

The fair value of a financial instrument on initial recognition is generally the transaction price, which is the fair value of the consideration given or received.

# L) FUTURE ACCOUNTING CHANGES

There are three new accounting standards that are applicable and effective for Company's 2009 fiscal year: 1535, Capital Disclosure; Section 3862, Financial Instruments – Disclosure; and Section 3863, Financial Instruments – Presentation.

Section 1535 requires disclosures of an entity's objectives, polices and processes for managing capital, and quantitative data about what the entity regards as capital.

Sections 3862 and 3863 replace the existing Section 3861, Financial Instruments – Disclosure and Presentation. These new sections revise and enhance disclosure requirements, and carrying forward unchanged existing presentation requirements. These new sections revise and enhance disclosure requirements, and carry forward unchanged existing presentation requirements. These new sections require disclosures about the nature and extent of risks arising from financial instruments and how the entity manages those risks.

The impact of these new standards on disclosure and presentation is being evaluated by the Company.

#### M) STOCK BASED COMPENSATION

When stock based compensation awards are granted, the portion of the award that vests immediately is recognized as an expense and the remainder is recognized in future periods when the vesting requirements are met.

# 3. Capital Assets

Capital assets and related accumulated amortization are classified as follows:

	Cost	Accumulated Amortization	2008 Net	2007 Net
Buildings Machinery and equipment Furniture and fixtures Leasehold improvements	5,272,778 10,196,884 377,153 3,710,215 19,557,030	1,277,241 7,066,825 311,409 2,349,696 11,005,171	3,995,537 3,130,059 65,744 1,360,519 8,551,859	4,034,631 3,225,921 105,125 1,531,185 8,896,862

Capital assets include fully amortized items with an original cost of approximately \$4,961,372 (2007 - \$4,322,989)

#### 4. Goodwill

Goodwill is classified as follows:

	March 31 2008	March 31 2007
Food and Beverage Wholesaling Automotive Garages Facilities Management Cargo Handling IT Services	1,941,945 3,095,700 8,646,042 4,469,961 18,153,648	774,285 1,941,945 3,095,700 8,646,042 4,469,961 18,927,933

Management re-evaluated the purchase price allocations for the two subsidiaries acquired in the prior year and has determined that the identifiable intangible assets amounting to \$2,360,755 should be reclassified to goodwill. The 2007 comparatives have been adjusted accordingly. There was no amortization of intangibles during the year and hence, no impact on the income nor retained earnings.

As referred to in note 11, during the current year the Company sold a subsidiary, Crow Lane Bakery Limited, and as a result \$774,285 in goodwill was written off as the carrying value of the subsidiary was greater than its sales price.

# 5. Bank Overdrafts

The Company has obtained bank overdraft facilities totalling \$250,000 to finance operations at 2.0% per annum over the Bank's Bermuda Dollar Base Rate to expire August 31, 2008. The Bank's Bermuda Dollar Base Rate at year end was 4.25% (2007 - 5.25%).

#### 6. Long-Term Debt

At March 31, 2007, the Company negotiated loan facilities in the amount of \$5,000,000 to finance acquisitions.

The loan is repayable in equal blended monthly payments over a period of 7 years at a rate of 1.25% above the Bank's Bermuda Dollar Base Rate.

This loan is secured by the total shares of the CCS Group Ltd. in addition to a fixed and floating charge in the amount of \$5,000,000 over the Company's assets.

Loan repayments are as follows:

Year ending March 31, 2009	718,103
Year ending March 31, 2010	758,610
Year ending March 31, 2011	801,401
Year ending March 31, 2012	846,553
Year ending March 31, 2013 and thereafter	211,772

# 7. Non-Controlling Interests

Non-controlling interests represent the following:

	March 31 2008	March 31 2007
BAS-Serco Limited  Non-controlling equity shareholders' share (10%) of net asset value not purchased on December 1, 2004  Proportionate share of results of operations since acquisition  Proportionate share of dividends paid since acquisition	67,340 638,541 (560,580)	67,340 (483,495 <b>)</b> 483,495
	145,301	67,340
Otis Bermuda Limited  Non-controlling equity shareholders' share (19.90%) of net asset value not purchased on February 28, 2007  Proportionate share of results of operations since acquisition  Proportionate share of dividends paid since acquisition	86,339 107,240 (10,656)	86,339 10,656 (10,656)
	182,923	86,339
Total Non-Controlling Interests	328,224	153,679

Non-controlling interests of \$190,992 (2007 - \$152,528), as shown in the Statement of Income, comprise \$102,943 (2007 - \$141,872) from BAS-Serco Limited and \$88,049 (2007 - \$10,656) from Otis Elevators Limited.

As part of the acquisition of BAS-Serco Limited in December 2004 the Company also granted options to the non-controlling shareholders to sell their shareholdings to the Company. These options are exercisable during the period December 1, 2004 to December 1, 2025 at an arm's length price to be mutually agreed between the Company and the non-controlling shareholder at the time that the option is exercised.

As part of the acquisition of Otis Bermuda Limited on February 28, 2007 the Company also granted options to the non-controlling shareholders to sell their shareholdings to the Company. These options are open-ended and exercisable from the first anniversary of the agreement at an arm's length price to be mutually agreed between the Company and the non-controlling shareholder at the time that the option is exercised

# 8. Capital Stock

Capital stock is as follows:

	March 31 2008	March 31 2007
Authorized- 9,999,996 shares (2007 – 9,999,996 shares), par value of \$1.00 (2007 - \$1.00) each	9,999,996	9,999,996
Issued and fully paid- 5,078,332 shares (2007 – 5,075,143 shares)	5,078,332	5,075,143

During the year, the Company issued 3,189 shares to senior management as part of the executive stock compensation scheme. Also see note 20.

# 9. Per Share Amounts

	March 31 2008	March 31 2007
Income per share before discontinued operations— basic and fully diluted	0.57	0.62
Income per share from discontinued operations— basic and fully diluted	(0.10)	0.05
Income per share from discontinued operations— basic and fully diluted	0.47	0.67

Income per share has been calculated on net income for the year of \$2,375,344 (2007 - \$3,384,361) on 5,077,109 (2007 - 5,074,733) shares, being the weighted average number of shares in issuance.

# 10. Pension Plans

The Company maintains several pension plans covering all employees of the Company and its subsidiaries.

For the employees of Weir Enterprises Limited, BAS-Serco Limited, International Bonded Couriers of Bermuda Limited and Otis Bermuda Limited, the Company opted to retain the defined contribution plans in place at the time of acquisition. The net benefit plan expenses for these companies are as follows:

	March 31 2008	March 31 2007
Current service cost, net of employee contributions:	_	
Weir Enterprises Limited	20,440	21,737
BAS-Serco Limited	153,339	198,439
International Bonded Couriers of Bermuda Limited	144,030	140,844
Otis Bermuda Limited	17,109	748

The Company operates two pension plans covering the employees of Bermuda Aviation Services Limited and Aircraft Services Bermuda Limited. The plans provide pension benefits based upon length of service and final average earnings for senior management and pension benefits based on length of service and career average earnings for regular employees. Member contributions to the plans accumulate to provide a money purchase pension. The assets held within BAS Pension Plan Trust have been segregated into two separate group pension plans, one for senior management, and one for all other employees. The assets of the BAS Pension Plan Trust are allocated between these group plans based on historic and current contributions to, and distributions from, the plans. Pension contributions and distributions are specifically identified and allocated to the appropriate group plan. Expenses that are specific to a group plan are also allocated to that plan. Income, fees, and other expenses that are not specifically related to a group plan are allocated to each group plan on a pro-rated basis, based on the value of assets within the group plan.

BAS Pension Plan Trust, which is a registered legal entity, is liable for the debts of the pension plan for employees and pension plan for senior management employees.

At December 31, 2007, the plan was amended and changed to a defined contribution plan. All employees from this date will earn benefits based on defined contributions. Employees that were part of the plan before December 31, 2007 and continue to be a part of the plan subsequent to this date are entitled to retirement benefits that accrued under the old plan and the new plan.

The pension benefit obligations and assets are measured each year as of March 31. Pension benefit obligations are determined based on certain assumptions including interest rates, salary increases, mortality and retirement age. Pension assets consist principally of US equities, mutual funds, Bermuda equities, fixed deposits and money market investments. The value of the assets will fluctuate as the result of changes in the market value of investments.

The following tables provide a summary of the estimated financial position of the pension plans as of March 31, 2008:

	March 31 2008	March 31 2007
Accrued Benefit Obligation		
Balance - beginning of the year:		
Defined benefit portion	7,640,906	7,214,000
Defined contribution portion	3,208,000	2,751,000
	10,848,906	9,965,000
Current service cost (defined benefit)	186,036	240,300
Employee contributions (defined contribution)	363,870	342,585
Employer contributions (defined contribution)	75,464	-
Interest cost	461,844	435,258
Benefits paid Actuarial losses and increase in defined contribution	(617,082)	(402,119)
accounts	(1,002,831)	267,882
Balance - end of the year:		
Defined benefit portion	7,723,425	7,640,906
Defined contribution portion	2,592,782	3,208,000
	10,316,207	10,848,906

	March 31 2008	March 31 2007
Plan Assets		
Fair value - beginning of the year	10,300,449	9,183,989
Actual return on plan assets	(359,675)	473,858
Employee contributions (defined contribution)	363,870	342,585
Employer contributions (defined contribution)	75,464	-
Employer contributions (defined benefit)	162,817	702,136
Benefits paid	(617,082)	(402,119)
Fair value - end of the year	9,925,843	10,300,449

	March 31 2008	March 31 2007
Accrued Benefit Asset		
Funded status – plan deficit	(390,364)	(548,457)
Unamortized transitional asset	(1,366,282)	(1,476,462)
Unrecognised experience loss	3,351,621	3,612,168
Accrued benefit asset	1,594,975	1,587,249

The accrued benefit asset is included in other receivables on the consolidated balance sheet.

Information about how the plan assets are invested as of March 31, 2008 is as follows:

	March 31 2008	March 31 2007
Plan Assets by Asset Category		
Equity securities (principally US and Bermuda equities)	80%	91%
Debt securities (principally fixed deposits and cash)	20%	9%
Total	100%	100%

Plan assets include common shares of the Company having a fair value of \$981,701 at March 31, 2008 (2007 - \$1,048,257).

The significant actuarial assumptions adopted in measuring the Company's net benefit plan expenses and the pension plan's accrued benefit obligations are as follows:

	March 31 2008	March 31 2007
Assumptions for Expense		
Discount rate	6.00%	6.00%
Expected long-term rate of return on plan assets	7.50%	7.50%
Rate of compensation increase	3.25%	3.25%

	March 31 2008	March 31 2007
Assumptions for Disclosure		
Discount rate	6.00%	6.00%
Rate of compensation increase	3.25%	3.25%

The Company's net pension expense is as follows:

	March 31 2008	March 31 2007
Current service cost, net of employee contributions Interest cost Actual return on plan assets Actuarial loss on accrued benefit obligation	186,036 461,844 124,754 (767,911)	240,300 435,258 (340,204) 134,228
Costs arising in the year  Differences between costs arising in the year and costs recognised in the year in respect of:  - Return on plan assets <sup>1</sup> - Actuarial loss <sup>2</sup> - Transitional asset <sup>3</sup>	4,723 (675,063) 935,609 (110,179)	469,582 (153,408) 34,613 (110,178)
Net defined benefit pension expense recognised Defined contribution pension expense Total pension expense	155,090 75,464 230,554	240,609 - 240,609

<sup>1</sup> Actual return on plan assets of \$(124,754) (2007 - \$340,204) less expected return on plan assets of \$550,309 (2007 - \$493,612).

Actuarial valuation reports for funding purposes have been prepared as of December 31, 2005 and December 31, 2007 and the dates of the next required actuarial valuations for funding purposes are December 31, 2008 and December 31, 2010.

# 11. Discontinued Operations

During the year, the Company disposed of a subsidiary, Crow Lane Bakery Limited, for net proceeds of \$983,230. The sale of the subsidiary resulted in a loss of \$697,283 to the Company.

# 12. Lease Commitments

Certain of the Company's premises are leased from the Government of Bermuda. The Company has a lease covering a private jet base and adjoining ramp area from February 15, 1998 to February 14, 2014. The Company has a lease on premises used by its cargo and courier operations for a period of one year from April 1, 2008.

<sup>2</sup> Actuarial loss on accrued benefit obligation arising in the year of \$767,911 (2007 - \$(134,228)) less actuarial loss recognised in the year of \$167,698 (2007 - \$168,841).

<sup>3</sup> Amortization of transitional asset.

Minimum annual commitments under long-term leases are as follows:

Year ending March 31, 2009	478,599
Year ending March 31, 2010	249,749
Year ending March 31, 2011	249,749
Year ending March 31, 2012	249,749
Year ending March 31, 2013	75,749

At March 31, 2008, the total future minimum lease payments under long-term leases are \$1,373,032.

#### 13. Rental Income

Rental income from owned and sublet property is recognized on a straight-line basis over the term of the lease.

Future incomes from rental property are as follows:

Year ending March 31, 2009	135,920
Year ending March 31, 2010	96,558
Year ending March 31, 2011	50,725
Year ending March 31, 2012	11,291

# 14. Contractual Obligation

The Company is committed to space on an air charter freighter at a rate of \$4,730 per flight, with flights scheduled every weekday (excluding Bermuda public holidays). The arrangement is subject to a sixty day notice period.

# 15. Directors' Share Interests and Service Contracts

Pursuant to Regulation 6.8(3) of Section IIB of the Bermuda Stock Exchange Listing Regulations, the total interests of all directors and officers of the Company as at March 31, 2008 were 304,417 shares.

The Company has no service contracts with directors.

There are no contracts of significance subsisting during or at the end of the financial year in which a director was materially interested, either directly or indirectly.

### 16. Information About Major Customers

The Company entered into sales contracts during the year with one major customer which accounted for more than 8% of total revenue. The revenue from this customer was 8.2% (2007 – 16.1%) of total revenue and falls in the Facilities Management segment.

#### 17. Fair Value of Financial Assets and Liabilities and Credit Risk

The carrying amounts of cash and short-term deposits, accounts receivable and accounts payable and accrued liabilities approximate their fair values due to the short-term maturity of these balances. The carrying amount of other receivables - non-current approximates its fair value as the interest rates approximate market values and there are set terms for repayment. The maximum credit risk associated with all the Company's financial instruments is limited to their carrying amount.

# 18. Segment Reporting

The Company has six reportable segments as shown below. The Company's management has identified the operating segments based on the goods and services they provide. The accounting policies of each of the segments are the same as those described in the summary of significant accounting policies. All business activities are conducted in Bermuda and all inter-segment transactions are accounted for at arm's length.

For the year ended March 31, 2008:

	Revenue from External Customers	Inter- Segment Revenue	Amortization of Capital Assets	Net Income	Total Assets
Administrative Services Aircraft and Passenger Handling Automotive Garages Cargo Handling Facilities Management IT Services	387,909 8,158,109 2,957,511 14,681,395 8,585,232 21,354,444 56,124,600	1,074,729 - 641,010 22,327 3,805 35,727 1,777,598	195,431 287,942 67,979 323,667 23,744 246,079	(1,842,969) 1,222,058 321,565 1,256,088 1,469,946 707,239 3,133,927	1,575,876 2,811,807 5,486,671 3,413,830 4,284,367 7,076,334 24,648,885

For the year ended March 31, 2007:

	Revenue from External Customers	Inter- Segment Revenue	Amortization of Capital Assets	Net Income	Total Assets
Administrative Services Aircraft and Passenger Handling Automotive Garages Cargo Handling Facilities Management Food and Beverage Wholesaling IT Services	325,656 7,958,197 2,812,235 14,578,675 7,724,486 3,274,489 - 36,673,738	742,231 - 666,426 24,701 3,364 - - 1,436,722	138,942 268,180 70,805 383,865 7,529 163,422	(1,380,022) 1,139,091 502,233 1,716,265 1,471,692 67,460	2,866,877 3,450,981 5,308,348 3,358,964 4,093,161 1,548,035 4,871,345

#### Reconciliations

	March 31 2008	March 31 2007
Net Income	0.400.007	0.540.740
Total net income for reportable segments Pension plan benefit expense (note 10)	3,133,927 7,727	3,516,719 (240,609)
Other income	202,077	260,779
Interest expense on debt	(270,269)	- (450 500)
Non-controlling interests (note 7) Discontinued operations	(190,992) (507,126)	(152,528) -
Total group net income	2,375,344	3,384,361
Total Assets		
Total assets for reportable segments	24,648,885	25,497,711
Inter-segment balances	7,467	(13,779)
Goodwill (note 4)	18,153,648	18,927,933
Pension plan accrued benefit asset (note 10)	1,594,975	1,587,249
Total group assets	44,404,975	45,999,114

# 19. Related Party Transactions

During the year, BAS-Serco Ltd. provided facilities management services to a company related by a common Directorship. These services were provided in the normal course of business for the consideration amount of \$372,987, the amount contracted between the parties. As of March 31, 2008, the amount due to BAS-Serco Ltd. was \$34,284.

During the year, the Company sold a subsidiary to a senior executive employee of the Company for net proceeds of \$983,230 (note 11). The senior executive employee is no longer employed with the Company.

#### 20. Stock Based Compensation

The Company has a stock based compensation plan whereby senior management of the Company and its subsidiaries are awarded an annual bonus comprising of common stock of the Company. When awarded, 25% of the bonus is given to the employee by issuing stock and the remainder vests over the next three years in equal installments. However, the balance of the bonus is forfeited if the employee leaves employment of the Company or its subsidiaries before the bonus vests. As at March 31, 2008, \$33,493 in stock-based compensation had been granted to employees, but had not yet vested. At the current trading price of \$6.15 per share, this would equate to 5,446 shares. \$2,400 has been accrued for stock awards to be issued in current year. During the current year, \$3,189 and \$15,945 were charged to capital stock and share premium respectively as a result of the issuance of shares for stock-based compensation. There are no amounts receivable from employees in respect of stock-based employee compensation awards. There have been no significant modifications to outstanding awards except for employee forfeitures upon cessation of employment with the Company.

#### 21. Subsequent Event

Subsequent to year end, the Company adopted a share buyback program to purchase up to 250,000 (4.9% of the outstanding shares) shares on the open market. As at June 9, 2008 the Company had purchased 5,100 shares.

# ADDRESS:

Bermuda Aviation Services Limited
Post Office Box HM 719
Hamilton HM CX
Bermuda
or
L.F. Wade International Airport
2 Kindley Field Road
St. David's DD 03
Bermuda

# **BANKERS:**

The Bank of N. T. Butterfield & Son Limited 65 Front Street Hamilton HM 11 Bermuda

# **AUDITORS:**

PricewaterhouseCoopers Chartered Accountants Dorchester House 7 Church Street Hamilton HM 11 Bermuda

# **ATTORNEYS:**

Conyers, Dill & Pearman Clarendon House 2 Church Street West Hamilton HM 11 Bermuda

Bermuda Aviation Services Ltd P O Box HM 719 Hamilton HM CX Tel: 441-293-2500 Fax: 441-293-0513

Aircraft Services Bermuda Ltd P O Box HM 1392 Hamilton HM FX

Tel: 441-293-2500 Fax: 441-293-0513

Weir Enterprises Ltd P O Box HM 1425 Hamilton HM FX

Tel: 441-292-5963 Fax: 441-295-1576

BAS-Serco Ltd P O Box GE 123 St. George's GE BX Tel: 441-293-5067 Fax: 441-293-0996

International Bonded Couriers of Bermuda Ltd

Dallas Building 10 Park Road Hamilton HM 11 Tel: 441-295-2467 Fax: 441-292-7422

Otis Bermuda Ltd P O Box 1546 Hamilton HM FX Tel: 441-295-3226 Fax: 441-292-7422 CCS Group Ltd
P O Box HM 3081
Hamilton HM NX
Tel: 441-294-3400
Fax: 441-292-0751